## Earnings Release 1H.2017 / 2Q.2017 Results (Based on K-IFRS)

## ■ 1H.2017 / 2Q.2017 Results for Key Affiliates

Wbn			Reve	nue			0.P					
WDII	1H.'16	1H.'17	уоу	2Q'16	2Q'17	уоу	1H.'16	1H.'17	уоу	2Q'16	2Q'17	уоу
Orion	340.4	347.0	1.9%	166.6	173.7	4.2%	40.4	41.6	2.8%	16.6	23.1	39.6%
OFC(China)	650.4	376.4	-42.1%	272.0	141.5	-48.0%	30.0	-33.8	-212.4%	-11.5	-23.1	_
OAC(China)	0.4	1.1	207.7%	0.4	1.1	207.7%	-0.4	-0.1	-75.5%	-0.3	0.2	_
OFS(China)	97.1	54.7	-43.7%	47.0	25.0	-46.9%	21.4	7.2	-66.4%	9.3	4.3	-54.3%
OFG(China)	60.5	40.7	-32.8%	27.4	19.8	-27.9%	14.1	7.2	-49.1%	5.9	5.0	-15.4%
OFSY(China)	39.1	22.1	-43.5%	16.9	7.0	-58.4%	8.9	2.2	-75.8%	3.1	0.4	-85.6%
OBC(China)	3.8	1.3	-64.8%	1.8	0.7	-59.2%	0.0	-1.0	_	0.0	-0.6	
China I-Pak	12.8	6.9	-46.1%	6.5	3.3	-49.8%	1.2	-0.5	_	0.6	-0.3	
Pan Orion(China)	0.0	0.0	_	0.0	0.0	_	-0.0	-0.1	_	-0.0	-0.0	
OFV(Vietnam)	101.3	110.9	9.5%	42.4	49.0	15.6%	14.8	18.6	25.7%	3.5	6.6	90.0%
OIE(Russia)	27.6	36.6	32.5%	14.0	18.9	35.3%	2.6	8.1	217.5%	1.2	4.0	227.0%
Sports ToTo	0.5	0.0	_	0.3	0.0	_	-1.4	0.0	_	-0.9	0.0	
Showbox	52.5	22.7	-56.8%	8.9	14.2	59.5%	7.1	-1.6	—	0.2	-0.6	
Total							138.6	47.7	-65.6%	27.7	19.0	-31.5%

ORION.H Consolidated	1,156.7	737.7	-36.2%	496.2	247.0	-50.2%	146.8	44.1	-70.0%	27.9	8.3	-70.4%
ORION Consolidated		144.1	-		144.1			8.4	_		8.4	-

\* Sports ToTo was classified as the income from discontinued operations in 2016.

ORION has been splitted as ORION HOLDINGS and ORION on June 1st in 2017
ORION HOLDINGS Consolidated earnings contain only 5 months earnings of ORION Consolidated earnings

## ■ 1H.2017 / 2Q.2017 Revenue Breakdown for Confectionary Business

because it still has only 12.08% share of ORION and ORION is not yet the part of HolCo major affiliates.

Country

China

Vietnam

Russia

\* HolCo consolidated earnings will contain ORION consolidated earnings after share swapping by major share holders and exceeding 20% of ORION shares.

1H.'16

3,605

1,581

1,632

1H.'17

2,262

1,904

1,859

Wbn	Revenue								
WDII	1H.'16	1H.'17	уоу	2Q'16	2Q'17	уоу			
Korea	307.2	313.6	2.1%	152.4	157.5	3.4%			
China	650.4	376.4	-42.1%	272.0	141.5	-48.0%			
Vietnam	83.6	95.8	14.5%	31.6	40.6	28.3%			
Russia	27.6	36.6	32.5%	14.0	18.9	35.3%			
Others	36.8	35.7	-2.8%	18.7	18.1	-3.3%			
Total	1,105.6	858.2	-22.4%	488.7	376.6	-22.9%			
Domestic Contribution	27.8%	36.5%	8.8%	31.2%	41.8%	10.6%			

Domestic Contribution	27.8%	36.5%	8.8%	31.2%	41.8%	10.6%
Overseas Contribution	72.2%	63.5%	-8.8%	68.8%	58.2%	-10.6%

## 1H.2017 / 2Q.2017 O.P & O.P(%) Breakdown for Confectionary Business

Wbn	0.P								
VVDII	1H.'16	1H.'17	уоу	2Q'16	2Q'17	уоу			
Korea	40.4	41.6	2.8%	16.6	23.1	39.6%			
China	75.2	-19.0	_	7.1	-14.1	-			
Vietnam	14.8	18.6	25.7%	3.5	6.6	90.0%			
Russia	2.6	8.1	217.5%	1.2	4.0	227.0%			
Total	133.0	49.3	-63.0%	28.3	19.6	-31.0%			

O.P (%)										
1H.'16	1H.'17	уоу	2Q'16	2Q'17	уоу					
11.9%	12.0%	0.1%p	10.0%	13.3%	3.4%p					
11.6%	-5.1%	-16.6%p	2.6%	-10.0%	-12.6%p					
14.6%	16.8%	2.2%p	8.1%	13.4%	5.2%p					
9.2%	22.2%	12.9%p	8.8%	21.2%	12.4%p					
12.0%	5.7%	-6.3%p	5.8%	5.2%	-0.6%p					

Revenue

2Q'16

1,539

614

787

2Q'17

864

817

957

уоу

-43.9%

33.1% (BVND)

21.6% (MRUB)

(MRMB)

yoy

-37.3%

20.5%

13.9%