## Earnings Release 1H. 2017 / 2Q. 2017 Results (Based on K-IFRS)

■ 1H. 2017 / 2Q. 2017 Results for Key Affiliates

| Wbn | Revenue |  |  |  |  |  | O.P |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1H.'16 | 1H.'17 | yoy | 2Q'16 | 2Q'17 | yoy | 1H.'16 | 1H.'17 | yoy | 2Q'16 | 2Q'17 | yoy |
| Orion | 340.4 | 347.0 | 1.9\% | 166.6 | 173.7 | 4.2\% | 40.4 | 41.6 | 2.8\% | 16.6 | 23.1 | 39.6\% |
| OFC(China) | 650.4 | 376.4 | -42.1\% | 272.0 | 141.5 | -48.0\% | 30.0 | -33.8 | -212.4\% | -11.5 | -23.1 | - |
| OAC(China) | 0.4 | 1.1 | 207.7\% | 0.4 | 1.1 | 207.7\% | -0.4 | -0.1 | -75.5\% | -0.3 | 0.2 | - |
| OFS(China) | 97.1 | 54.7 | -43.7\% | 47.0 | 25.0 | -46.9\% | 21.4 | 7.2 | -66.4\% | 9.3 | 4.3 | -54.3\% |
| OFG(China) | 60.5 | 40.7 | -32.8\% | 27.4 | 19.8 | -27.9\% | 14.1 | 7.2 | -49.1\% | 5.9 | 5.0 | -15.4\% |
| OFSY(China) | 39.1 | 22.1 | -43.5\% | 16.9 | 7.0 | -58.4\% | 8.9 | 2.2 | -75.8\% | 3.1 | 0.4 | -85.6\% |
| OBC(China) | 3.8 | 1.3 | -64.8\% | 1.8 | 0.7 | -59.2\% | 0.0 | -1.0 | - | 0.0 | -0.6 | - |
| China I-Pak | 12.8 | 6.9 | -46.1\% | 6.5 | 3.3 | -49.8\% | 1.2 | -0.5 | - | 0.6 | -0.3 | - |
| Pan Orion(China) | 0.0 | 0.0 | - | 0.0 | 0.0 | - | -0.0 | -0.1 | - | -0.0 | -0.0 | - |
| OFV(Vietnam) | 101.3 | 110.9 | 9.5\% | 42.4 | 49.0 | 15.6\% | 14.8 | 18.6 | 25.7\% | 3.5 | 6.6 | 90.0\% |
| OIE(Russia) | 27.6 | 36.6 | 32.5\% | 14.0 | 18.9 | 35.3\% | 2.6 | 8.1 | 217.5\% | 1.2 | 4.0 | 227.0\% |
| Sports ToTo | 0.5 | 0.0 | - | 0.3 | 0.0 | - | -1.4 | 0.0 | - | -0.9 | 0.0 | - |
| Showbox | 52.5 | 22.7 | -56.8\% | 8.9 | 14.2 | 59.5\% | 7.1 | -1.6 | - | 0.2 | -0.6 | - |
| Total |  |  |  |  |  |  | 138.6 | 47.7 | -65.6\% | 27.7 | 19.0 | -31.5\% |


| ORION.H Consolidated | $1,156.7$ | 737.7 | $-36.2 \%$ | 496.2 | 247.0 | $-50.2 \%$ | 146.8 | 44.1 | $-70.0 \%$ | 27.9 | 8.3 | $-70.4 \%$ |
| :---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| ORION Consolidated |  | 144.1 | - |  | 144.1 | - |  | 8.4 | - |  | 8.4 | - |

* Sports ToTo was classified as the income from discontinued operations in 2016.

■ 1H. 2017 / 2Q. 2017 Revenue Breakdown for Confectionary Business

| Wbn | Revenue |  |  |  |  |  |
| :---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | 1H.'16 | 1H.'17 | yoy | 2Q'16 | 2Q'17 | yoy |
|  | 307.2 | 313.6 | $2.1 \%$ | 152.4 | 157.5 | $3.4 \%$ |
|  | 650.4 | 376.4 | $-42.1 \%$ | 272.0 | 141.5 | $-48.0 \%$ |
|  | 83.6 | 95.8 | $14.5 \%$ | 31.6 | 40.6 | $28.3 \%$ |
|  | 2.6 | 36.6 | $32.5 \%$ | 14.0 | 18.9 | $35.3 \%$ |
|  | 36.8 | 35.7 | $-2.8 \%$ | 18.7 | 18.1 | $-3.3 \%$ |
| Total | $1,105.6$ | 858.2 | $-22.4 \%$ | 488.7 | 376.6 | $-22.9 \%$ |
| Domestic Contribution | $27.8 \%$ | $36.5 \%$ | $8.8 \%$ | $31.2 \%$ | $41.8 \%$ | $10.6 \%$ |
| Overseas Contribution | $72.2 \%$ | $63.5 \%$ | $-8.8 \%$ | $68.8 \%$ | $58.2 \%$ | $-10.6 \%$ |

ORION has been splitted as ORION HOLDINGs and ORION on June 1st in 2017
ORION HOLDINGS Consolidated earnings contain only 5 months earnings of ORION Consolidated earnings
because it still has only $12.08 \%$ share of ORION and ORION is not yet the part of HolCo major affiliates.

* HoICo consolidated earnings will contain ORION consolidated earnings after share swapping by major share holders and exceeding $20 \%$ of ORION shares.

| Country | Revenue |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1H.'16 | 1H.'17 | yoy | 2Q'16 | 2Q'17 | yoy |
| China | 3,605 | 2,262 | -37.3\% | 1,539 | 864 | -43.9\% |
| Vietnam | 1,581 | 1,904 | 20.5\% | 614 | 817 | 33.1\% |
| Russia | 1,632 | 1,859 | 13.9\% | 787 | 957 | 21.6\% |

■ 1H. 2017 / 2Q. 2017 O.P \& O.P(\%) Breakdown for Confectionary Business

| Wbn | O.P |  |  |  |  |  |
| :---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | 1H.'16 | 1H.'17 | yoy | 2Q'16 | 2Q'17 | yoy |
| Korea | 40.4 | 41.6 | $2.8 \%$ | 16.6 | 23.1 | $39.6 \%$ |
| China | 75.2 | -19.0 | - | 7.1 | -14.1 | - |
| Vietnam | 14.8 | 18.6 | $25.7 \%$ | 3.5 | 6.6 | $90.0 \%$ |
| Russia | 2.6 | 8.1 | $217.5 \%$ | 1.2 | 4.0 | $227.0 \%$ |
| Total | 133.0 | 49.3 | $-63.0 \%$ | 28.3 | 19.6 | $-31.0 \%$ |


| O.P (\%) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1H.'16 | 1H.'17 | yoy | 2Q'16 | 2Q'17 | yoy |
| 11.9\% | 12.0\% | 0.1\%p | 10.0\% | 13.3\% | 3.4\%p |
| 11.6\% | -5.1\% | -16.6\%p | 2.6\% | -10.0\% | -12.6\%p |
| 14.6\% | 16.8\% | 2.2\%p | 8.1\% | 13.4\% | 5.2\%p |
| 9.2\% | 22.2\% | 12.9\%p | 8.8\% | 21.2\% | 12.4\%p |
| 12.0\% | 5.7\% | -6.3\%p | 5.8\% | 5.2\% | -0.6\%p |

